

Glenn C. Schoepke

Web Designer/Developer ♦ IT & Engineering Manager ♦ CAD Designer

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Objective

Seeking a skill-based or customer-facing position related to Web Design/Development in a company that promotes innovation, values quality and strives to grow their satisfied customer base.

Summary of Qualifications

- 25+ years in various roles involving IT, engineering, manufacturing and product development, with significant business and management skills.
- Accomplished skills include: Web design technologies, team and organizational leadership, training, sales, CAD technologies, lean manufacturing/kaizen, trouble-shooting and problem-solving.
- Strong personal traits include: self-motivated, organized, entrepreneurial, innovative, resourceful, action-oriented, reliable and appreciative.



my [LinkedIn](#) profile

Web and IT Skills

Web Design and Development - HTML, CSS, Dreamweaver, Illustrator, Photoshop, WordPress, UXpin, Sublime, Domain Management, PHP, WAMP/MAMP, JavaScript, Joomla, and Social Media.

Information Technology - Windows (XP => 8.1), OSX Mavericks, Solaris and Linux system admin, SharePoint, PDM and version control systems.

General Computer - MS Office Suite, Parallels, FTP, Acrobat Pro, Camtasia, MS Project, and Visio.

CAD Technologies - SolidWorks, AutoCad, ProE, Inventor, CimCad, Enroute, and SketchUp

Education

Diploma, IT Web Design and Development - Expected May 2015 - [Moraine Park Technical College](#)

AAS, Mechanical Design - 1983 - [Milwaukee Area Technical College](#)

BA, Dual majors in Economics and Political Science - 1975 - [University of Wisconsin - Madison](#)

★ Attended all four years as an Evans Scholar

Professional Experience

QuadTech, a subsidiary of Quad/Graphics, Inc. – Sussex, WI 1984 - 2012

Director of Information Technology – QuadTech 2001 - 2007

- Accountable for 28 employees who were responsible for developing and sustaining ERP, CAD, CAM, PDM, custom software, and User Services in the US, Netherlands, England, France, Germany, Italy, India, Singapore, and Japan.
- Tireless contributor to this major growth and expansion phase in the company's history as revenues rose 40% to ~\$134M.

Manager of Engineering IT Services – QuadTech 1990 - 2001 and 2007 - 2011

- Accountable for nine employees who were responsible for CAD, CAM, PDM, intranet applications, and custom software used by over 100 engineers and hundreds of others needing on-line access to the company's drawings data base.
- Implemented several CAD, CAM, and PDM systems, performing company-wide change management to assure success.
- Saved over \$80,000 in department expenses annually by leveraging cross-training, shrewdly managing 30+ software maintenance contracts, and strategic use of outsourcing.
- Successfully migrated over 250,000 paper drawings to electronic format.
- Administered successful company-wide use of SharePoint for file and project collaborations.

Program Staff Engineer – QuadTech 2011 - 2012

- Coordinated the achievement of process improvement goals that contributed to successful world-wide market product sales and support.

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Professional Experience (cont'd)

CAD Systems Administrator – QuadTech 1986 - 1990

- Championed the growth of CAD use by training co-workers and creating standards/templates.
- Implemented TCP-IP ethernet, file sharing and electronic vaulting, and performed systems backups and restorations in a UNIX environment. Procured several generations of plotters.

Mechanical/Graphic Designer – QuadTech 1984 - 1990

- Performed design development and modifications to auxiliary equipment used for offset web printing.
- Created press and finishing layout drawings critical for the planning and installation of over 100 equipment production lines at parent company, Quad/Graphics.
- Electronically designed the graphics for solvent resistant labels and legends for all products, trending away from CAD-based specifications which resulted in large savings and faster delivery.

Mechanical Designer – Harley Davidson Motorcycles 1981 - 1983

- Expanded my design, drafting, and bill-of-materials skills while working on parts and assemblies.
- Participated in Quality Circles process improvement activities.

Retail Departments Manager – Herman's World of Sporting Goods 1978 - 1981

- Led several teams to successfully merchandise, sell, inventory and re-stock hundreds of products.
- Trained staff on expected customer relations and sales practices.
- Managed staff that performed timely flourishing skiing, bowling, and racquet sports services.

Life Insurance Sales – Fidelity Union Life 1976 - 1977

- Performed prospecting, cold-calling, interviewing, presenting, and closing life insurance sales.
- Received regional award having sold 100 policies in my first year.

Special Events Manager – Pepsi Cola 1974 - 1976

- Actively led a team that handled all Pepsi's special events business within a 70 mile radius of Madison. Delivered tents, dispensing units, and product to fairs and festivals. Provided on-site service.
- Sold and booked all special events via presentations and phone solicitations. Was accountable for the Dane County Coliseum concerts and a portion of Camp Randall beverage concessions.

Golf Pro Shop Operations – Nakoma Country Club - Madison 1973 - 1974

- Performed golf shop duties: phone reservations, merchandise counter sales, beginner lessons.
- Organized and maintained the member club storage room, gas cart barn and driving range.
- Learned the art of servicing affluent, particular club members.

Hobbies

- Golf - WSGA, state tournament play
- Furniture design and woodworking www.woodworkbyglenn.com
- Biking, jogging, graphic design, dogs & cats